

MAKING MORE MONEY

Continuous Never-ending Profit - the Newsletter of CNP Graduates and Students

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Number of members in our CNP Community is **189**

Classes starting!

Davis College, Toledo

- June 10, 12 weeks, 9 - 11:10- AM
- July 13, 6 weeks, 4 - 8 PM
- Aug 31, 12 weeks, 4 -6 PM

24 hours of CEUs for CPAs and Realtors.

Call 419-833-5182 to register.

HAVE YOU BEEN FRAMED?

Laura Osborne, owner of Laura's Framing, CNP grad, and graduate assistant of the February 2nd class, has made a very generous offer to all grads of the community. She will professionally frame and mat your CNP graduation certificate to give it that very official look it deserves. In partnership with CNP of Ohio, Ltd, this \$60 value will only cost \$11 plus the return of your original frame. Laura is able to make this offer because she has negotiated with her suppliers, plus she is donating her



labor. This is certainly a prime example of a grad wanting to give value back to the rest of the community.

To contact Laura, call at (419) 389-1183. Her store is located at 2554 Parkway

Plaza, just off the Anthony Wayne Trail near Detroit Avenue.

Beside being the framing expert, Laura is an artist and animal lover. When you drop off your certificate, browse through all the framed art she has available for purchase and ask which pieces are hers. Ask to see pictures of the frog she painted for the big frog display in Toledo several years ago. As a bonus, her dog will greet you at the door when you arrive.

NEW RECORD SET AT MIXER, MAY 5TH

The weather has been a factor in the last two graduation mixers, and wouldn't you know it that the weather was almost too pleasant for the mixer on May 5th. The first nice evening of the spring season beckoned many outdoors, and Cinco De Mayo parties lured others away. Even so, 77 people attended - which is more than ever before. Of those, over half were guests, coming to celebrate with the graduates and also wanting to learn a bit more about CNP.

Jennifer Alford, Creative

Financial Partners, performed the MC honors for the second time and couldn't have been better, even though she felt under the weather and spent the next several days ill.

The word is out that if you really want to network, to have others wanting to help you, that CNP mixers are the place to be. You all are to be commended for setting the tone.

At this mixer we implemented a new feature. In the past we have always given the MVP student a check for their favorite charity. The responsi-

bility for delivering the money to the charity has been the student's. We have decided to begin inviting a representative of the charity, so they can receive the check directly from the student and also say a few words about the charity. We figure this is another way to link with the larger NW Ohio business community and to get the word out about CNP. Jan Motter of the American Red Cross was the first representative to be in attendance.

Laura Osborne is the graduate assistant who thought of this idea. Thanks, Laura!

Referral Thank Yous!
 These grads referred guests to our May Mixer.

- Alison Avedt*
- Arlene Gerig*
- Arron Slawinski
- Dave Bodner*
- Dave Musteric
- Lynda Goodremont*
- Jeff LaCourse
- Dave Musteric
- Jeff Long
- Jennifer Alford*
- Julie Kuney*
- Kelly Elton
- Laura Osborne
- Linda Everhardt Kardux*
- Linda Fayerweather
- Matt Lee*
- Merri Bame*
- Meredith Moore*
- Rick Ruckman
- Steve Cotner

If we missed your referral please remind us so we can give you credit next month.

** Board of Action Member*

PHOTO GALLERY, MAY 5TH MIXER



Rebecca Booth, ImagineThat! promises 'big money' to Linda Fayerweather, Changing Lanes.



Guests, Rebecca Byerly and Les Panczner are having a great time.



Jessica "Did I Get More Points Than Matt" Husted, Lamar Advertising, shines the spotlight on her testimonial for CNP.

MEMBER HORNTOOTING

Ron Bugaj

Ron Bugaj's 21 month sales journey that began September of '03 has resulted in a contract for Willson Builders to construct a new dental facility for Dr. Ziad Tohme at 5937 Renaissance Place. Ron coordinated his effort with the architect and the banker. Ground will be broken for the 4,700 square foot building next week.

Jody Zink

Beep Beep! =0) That's Horntooting from Jody Zink, Realtor with Loss Realty Group. She is proud to announce that she is now licensed in Michigan as well as Ohio. She passed her exam on the first try! She also invites you to visit her first-ever website at JodyZinkRealtor.com.

Debbie Papay

Debbie Papay, Attorney, Bayer, Papay and Steiner, had 24 people at her regular monthly estate planning workshop on April 23rd, a record number for her law firm. She thinks people have been motivated by the Terry Schiavo case to think more in terms of their plan being one for their own well-being during illness or disability, rather than just for asset distribution after their death.

Michael Temple

Michael Temple of Temple Development has just been elected to a one year term on the Executive Board for the Sylvania CIC, a non-profit corporation that works in the Sylvania area on economic development, business retention, and community relations. In this new position Michael will be playing a role in economic and real estate development issues in both Sylvania and Northwest Ohio.

Deb Hornstein

Deb Hornstein, The Danberry Company, is just back from attending a Directors meetings for Ohio Association of Realtors in Columbus. She attends three times a year. She been a director now for about four years.

Nick Nigro

Nick Nigro, Davis College is giving a 2- hour presentation to the Future Teachers class at Whitmer High School on Thursday May 12. He did this last year and it was very well received by the students and teacher which led to being invited to do it again. One of the students commented that maybe Nick should be invited in to give this presentation at Commencement.

National Conference Call

You may not know that there is another continuing educational opportunity for our students. Every month, on the 3rd Thursday at 3 PM, a trainer in the CNP Network will lead a call about some aspect of the Program. The call for May is on the 19th. The number to call is 605-990-0200. Once connected you will need to dial this PIN number: 911483 #

MEMBER HORNTOOTING

Lisa Topel

Lisa Topel reports that Home Instead Senior Care has a new spokes model, Leeza Gibbons!! Before she passed away Home Instead Senior Care helped take of Leeza's mother, who had Alzheimer's disease. Now Home Instead Senior Care's all of the U.S. are helping her with her new community resource facility called Leeza's Place where people can get support and community resources etc. with Alzheimer's Disease!

Susan Milliron

Susan Milliron, Weekender's USA, met the qualifications to become a Sales Manager with Weekenders USA in 6 weeks, which is six weeks earlier than scheduled. She was able to accomplish this goal early due to the wonderful team of women in her unit who's support helped her to get there!

Lisa Paul

Lisa Paul owner of Imagecom is now part of the BNI Int'l organization as an assistant director. She is looking forward to learning of her associates' needs and sharing referrals through BNI's mutual success-based system.

Leasa Maxx

Leasa Maxx, Maxx Grafx, together with her business partner/husband Terry, helped to connect a client with one of their favorite nonprofit organizations to create a win-win situation for all. Penta Career Center students were paired with master carpenter Calvin Stewart to build a Victorian-style playhouse to benefit Lucas County Court Appointed Special advocates (CASA). Local CASA volunteers advocate for the best interests of abused and neglected children involved in the Lucas County Juvenile Court. CASA will benefit from the money raised from raffling off a true work of art. The playhouse will be on display at various locations this summer, starting at the Old West End Festival June

Louise Kahle

Louise Kahle, Independent Distributor, Mary Kay, just completed her tenth speech project with Toastmasters International which earns her the Competent Toastmaster Award. Additionally, using these new speaking skills, she was invited to speak to 5th through 8th graders on Career Day at Regina Coeli Elementary and the Sylvania Franciscan Academy.

Monnie Holman

Monnie Holman, DP Design & Print is pleased to announce the grand opening reception of her new office on Tuesday, June 14, from 6-8 pm. DP Design & Print is a graphic design and print service located at 7294 Jackman Road, in Temperance, Michigan (just 2 miles north of Alexis Road). Monnie asks that you please RSVP to her by June 10, at (734) 850-1213, or email

MonnieH@DPDesignandPrint.com.

AND WE'RE THREE!

Jennifer Alford is busily planning the festive July community lunch that will help to celebrate CNP of Ohio, Ltd's 3rd birthday. Invitations have been printed and some grads are using them to invite guests to the lunch. It is

the only time we will open our monthly lunch to outside guests. There is a change to the day just for this event. Pull out your calendars now and mark July 15th as that date. More about this later, but if

you have friends that normally can't come to an evening mixer, this might be a good time to intro them to CNP! They can learn a few words of CNPaneses!

MORE MIXER FUN!



Meredith Moore, Huntington Bank is pretty happy about receiving the MVP Award from Debby.



Merri Bame, Breaking Down Barriers, and CNP Trainer is announcing how many points each student received.



Dave Musteric, FISH Window Cleaning says, "the second time around helped me to see the course more clearly!"



Anna Geis and grad Linda Kilgus, Re/Max Preferred talk about the Real Estate world.

CNP of Ohio Ltd

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419-833-5182
419-304-1171 (mobile)

Check out the new
website at
www.cnpofohio.com

Stamping Out Cold Calls



Participant Invitation:

Sponsored by: _____

PART I

Date: _____ Course Location: _____ Date of Course: _____
How did you hear about CNP?: _____

PART II (Fill out or STAPLE BUSINESS CARD HERE)

Name: _____ E-Mail Address: _____
Business Name: _____ Business _____
Phone: _____
Business Address _____ Cell Phone #: _____
City: _____ State: _____ Zip Code: _____

Continuing Education Information (Not available for all professions):

Profession: _____ License Number: _____
Official Business Address: _____
City: _____ State: _____ Zip Code: _____

Part III

Investment Options: (1st payment will be charged 14 days prior to class start date, and next payment will be due the 15th in the month after the class begins, with remaining payments being taken out monthly on the 15th.)

- _____ Option 1 (\$699 - Check, VISA, MasterCard, American Express)
- _____ Option 2 (3 monthly payments of \$245 - Credit Card Only)
- _____ Option 3 (6 monthly payments of \$130 - Credit Card Only)
- _____ Option 4 (12 monthly payments of \$70 - Credit Card Only)

Credit Card Information: (Circle one) - VISA MasterCard American Express
Card Number: _____ CID# _____ Exp. Date: _____

Signature: _____

Your Credit Card Statement will read "BNI"

CANCELLATION POLICY: Cancellations received less than 14 days prior to the course start date will incur a \$100 processing fee

Send payment and registration form to: CNP of Ohio, Ltd, 3450 W Central Ave, STE 124, Toledo OH 43606